

# Salt and the Public's Health— A Call to Action

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Health Officer, Public Health**

**Shasta County Health and Human  
Service Agency**

## Salt should be regulated as food additive, group says

**T**HE salt in processed food and restaurant meals is causing 150,000 premature deaths each year, according to an advocacy group that is suing the U.S. Food and Drug Administration to declare sodium a food additive that would be subject to regulation.

The Center for Science in the Public Interest released a report in late February that calls salt "the forgotten killer" for its links to hypertension, heart attack and stroke. The 2005 Dietary Guidelines for Americans recommend consuming less than 2,300 mg of sodium daily. Yet U.S. sodium intake has increased steadily since the 1970s.

An APHA policy adopted in 2002 calls on the food industry to reduce the amount of sodium in the U.S. food supply.

"What's new about the (Center for Science in the Public Interest) report is that it takes the APHA resolution one step forward, noting that the food industry has not lowered sodium in processed and restaurant foods, with rare exceptions, and that consumption is



Photo by Nilo Tippler,  
courtesy iStockphoto

*Because of its potential health effects, sodium should be more tightly regulated, advocates said.*

going up," Stephen Havas, MD, MPH, MS, told *The Nation's Health*. Havas is an APHA member and one of the lead authors of the 2002 sodium resolution.

"Many other countries such as the (United Kingdom) have been taking action, and it's time we do something too to end the needless death and disability attributable to all this sodium put in our food without our consent," he said.

Havas and colleagues wrote in a January 2004

*American Journal of Public Health* commentary that a 50 percent reduction in sodium in the nation's food supply over the next 10 years would save 150,000 lives annually.

The center's lawsuit against FDA, filed in the U.S. Court of Appeals for the District of Columbia, contends that as salt content in food hasn't declined, the court should order FDA to finalize a decision on salt's regulatory status. If FDA were to declare sodium a food additive, the agency would then have the authority to set limits for salt in foods.

Consumers often are unaware of the salt overload in packaged foods and restaurant meals, according to the Center for Science in the Public Interest report. For example, a can of vegetable soup can contain almost 1,000 mg of sodium and a typical order of General Tso's chicken with rice has 3,150 mg of sodium.

The report, "Salt: The Forgotten Killer," is at <[www.cspinet.org/salt](http://www.cspinet.org/salt)>. ■

— Donya C. Arias

# **Outline**

**Too much salt...  
is making us sick**

**Reducing salt saves lives  
and money**

**Food supply is key:  
Let's do this!**

**Too much salt...**  
is making us sick



Reducing salt saves lives  
and money

Food supply is key:  
Let's do this!

Muchos alimentos contienen mucha  
más sal de lo que usted piensa.

LA SAL EN EXCESO PUEDE PROVOCAR ATAQUES AL CORAZÓN Y DERRAMES CEREBRALES

Compare las Etiquetas. Elija Menos Sodio.

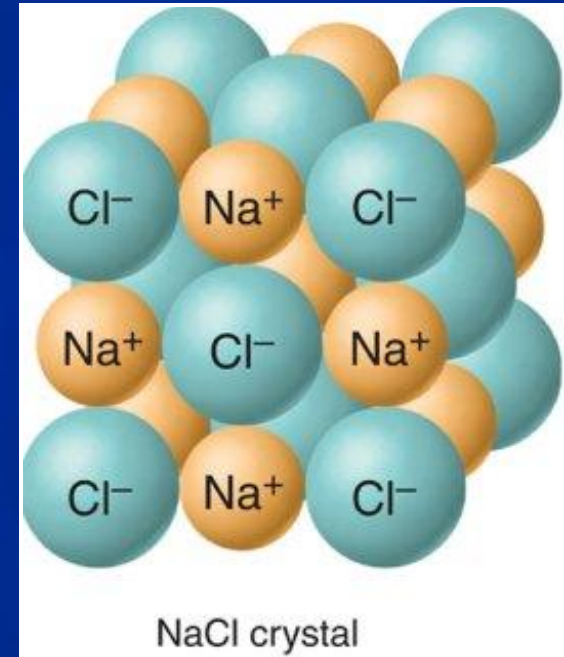
Para más información sobre la sal, llame al 311. **NYC** Health

Michael R. Bloomberg  
Mayor  
Daniel F. Fox, M.D., M.P.H.  
Comisario

# Salt or Sodium?

“table salt” = sodium (Na) chloride (Cl)  
(40%) (60%)

- 90% of the sodium we consume in the form of salt
- sodium the problem
- communication testing—use “salt”
- one tsp of **salt** = 6 g of **salt** = 2400 mg of **sodium (Na)** = more than all Americans should eat per day contained in all foods and beverages combined



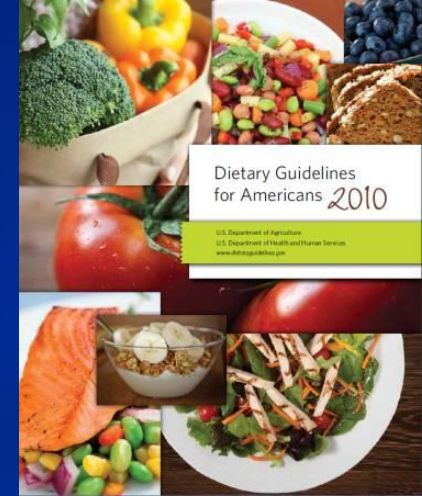
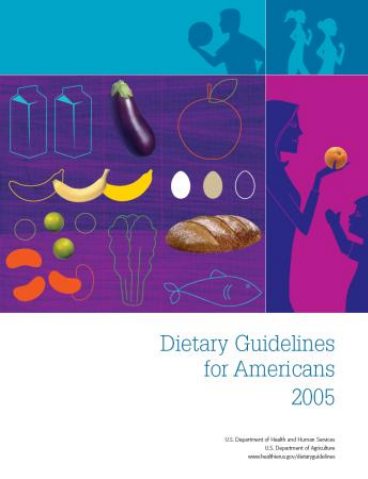


# Sodium intake exceeds recommendations:

Recommended intake      1500 mg/d  
(or 2300 mg/d)

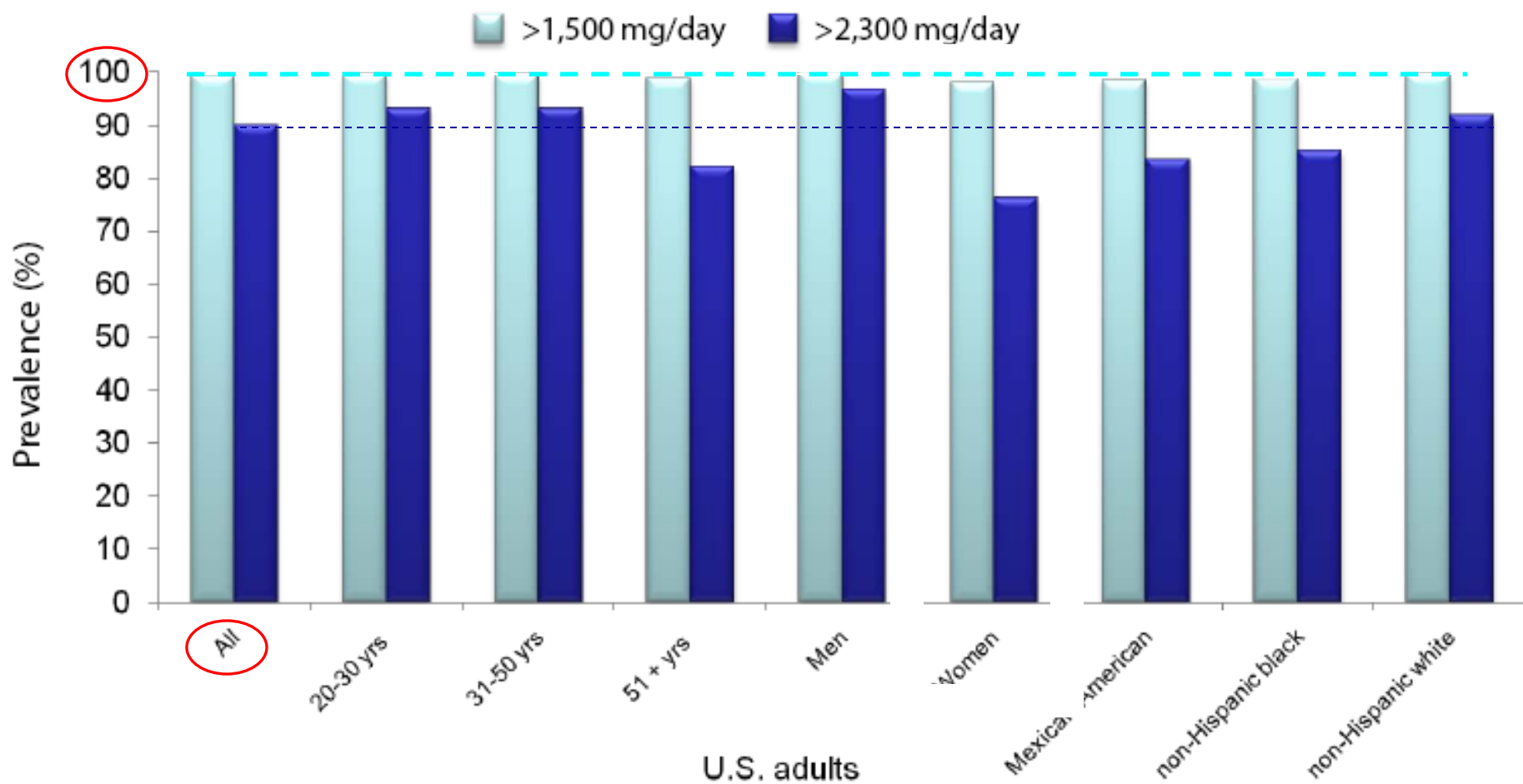
Average U.S. intake      3466 mg/d

# 2005 and 2010 Dietary Guideline Recommendations for Sodium

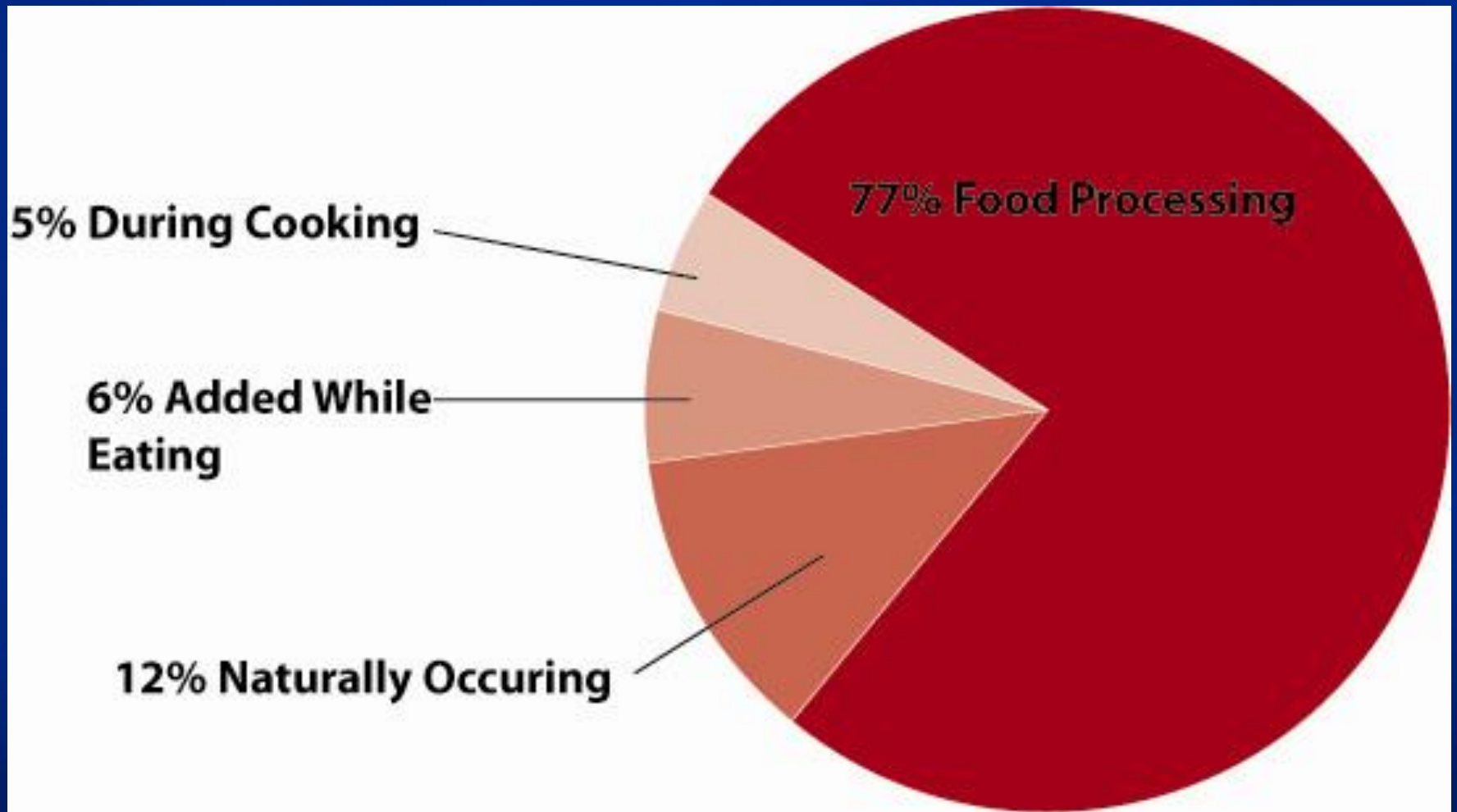


- Maximum of 1,500 mg/d for high risk groups
  - middle- and older-aged persons
  - Blacks/African-Americans
  - persons with hypertension, diabetes or chronic kidney disease
  - Children (<18 yrs old)
- (Maximum for most healthy young adults:  
< 2,300 mg/d)

# U.S. Adults $\geq 20$ Years Who Consume More Sodium than Recommended



# Sources of Sodium





# Burger King Chicken Whopper

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1,420 mg sodium

Center for Science in the Public Interest

# Chicken Caesar Salad

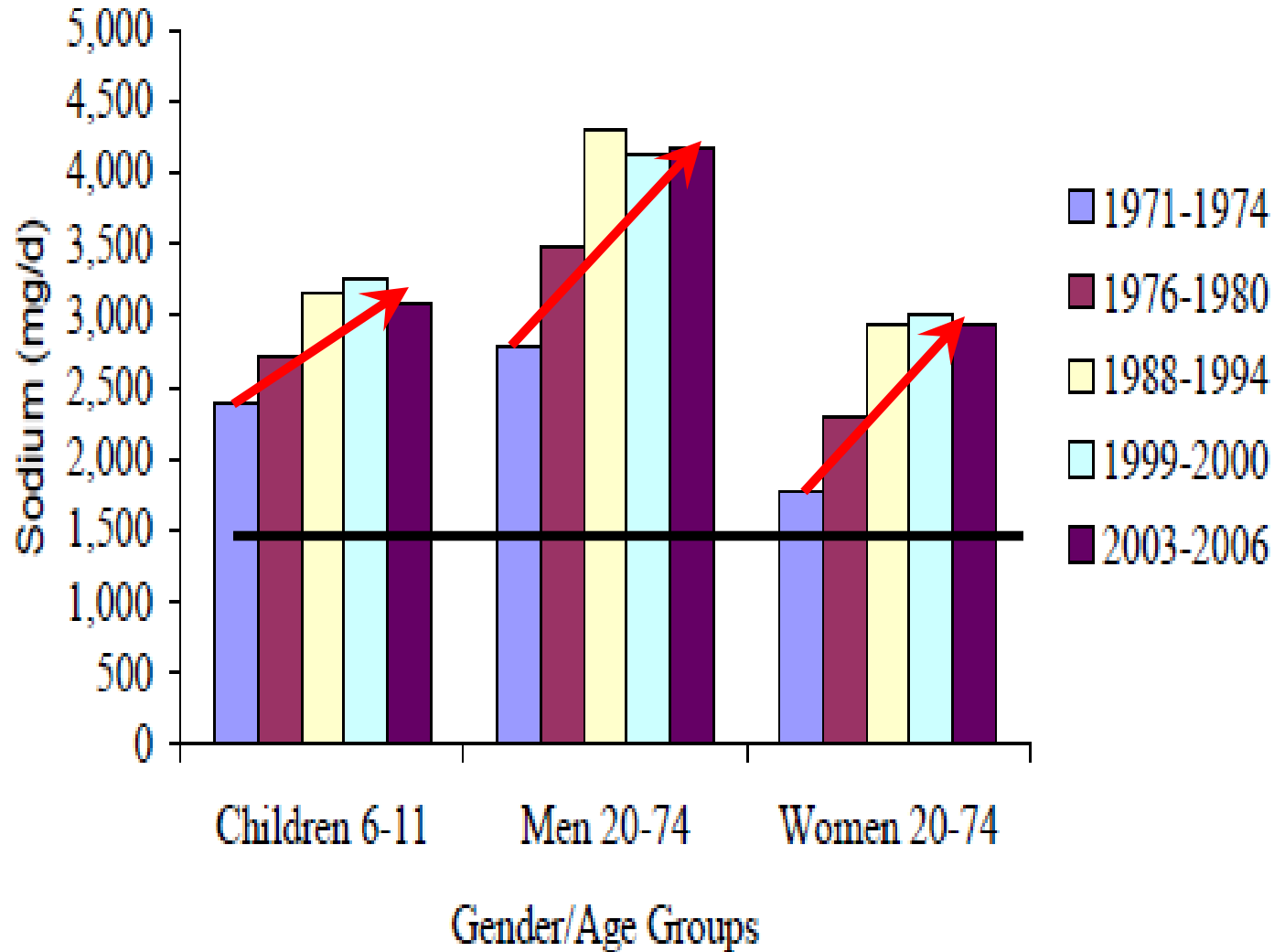
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1,490 mg sodium

Center for Science in the Public Interest

# Sharp ↑ in salt consumption:



**Over last 3 decades, salt intake has increased by 50%**

Source: Briefel and Johnson (2004) for 1971-2000 data; NHANES for 2003-2006 data.

# Why is our salt intake so high?

- Busy lifestyle!
- Want convenience
- Less home-cooked meals



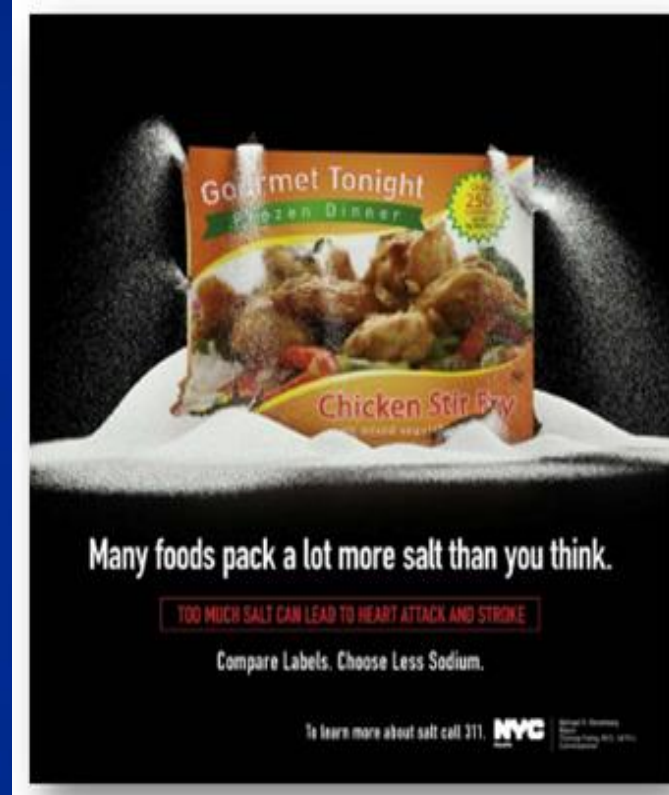
# Why has salt consumption been rising?

- Major increased use in processed foods
- Bigger portion sizes
- Physician and other counseling often focused on added salt or low salt products
- Society hasn't grappled with most salt in the food supply...without our consent



# Why do food manufacturers use so much salt?

- Preservative
- Taste
  - Inexpensive way to add flavor
  - Many people habituated to very salty food
  - Can be unlearned (6 wk down regulation of salt taste receptors)
- Weight of food (can affect profit)

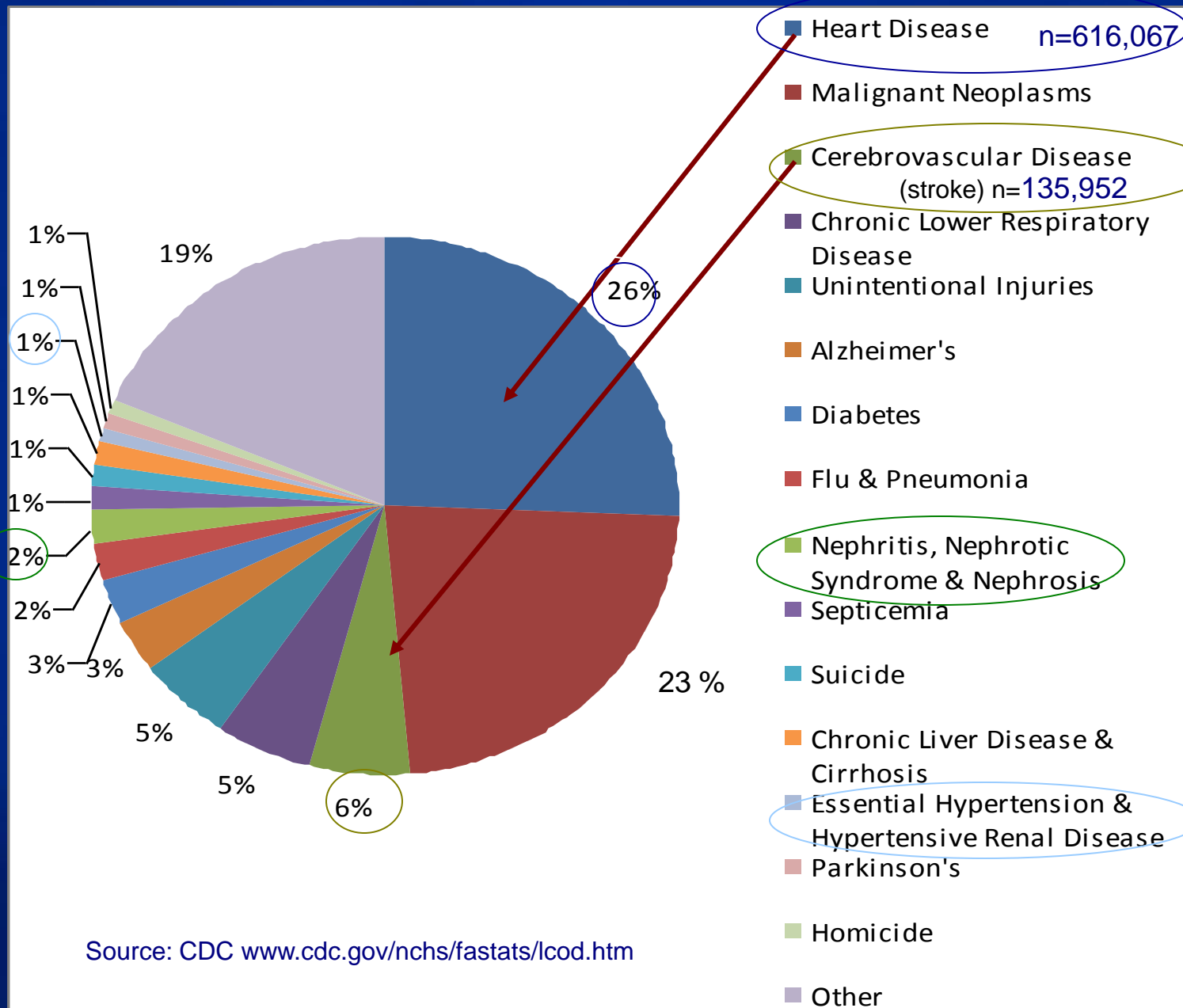


**Too much salt...  
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**Food supply is key:  
Let's do this!**

# Causes of death U.S.



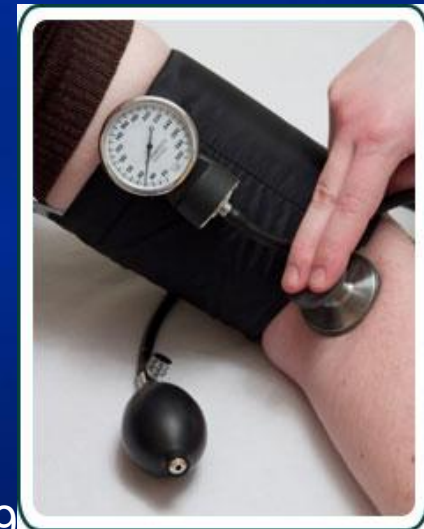
# Hospitalizations U.S.—selected causes

## 2007

- Heart disease = 4,000,000
- Stroke = 829,000
- Kidney disease = 1,646,000 (2005)

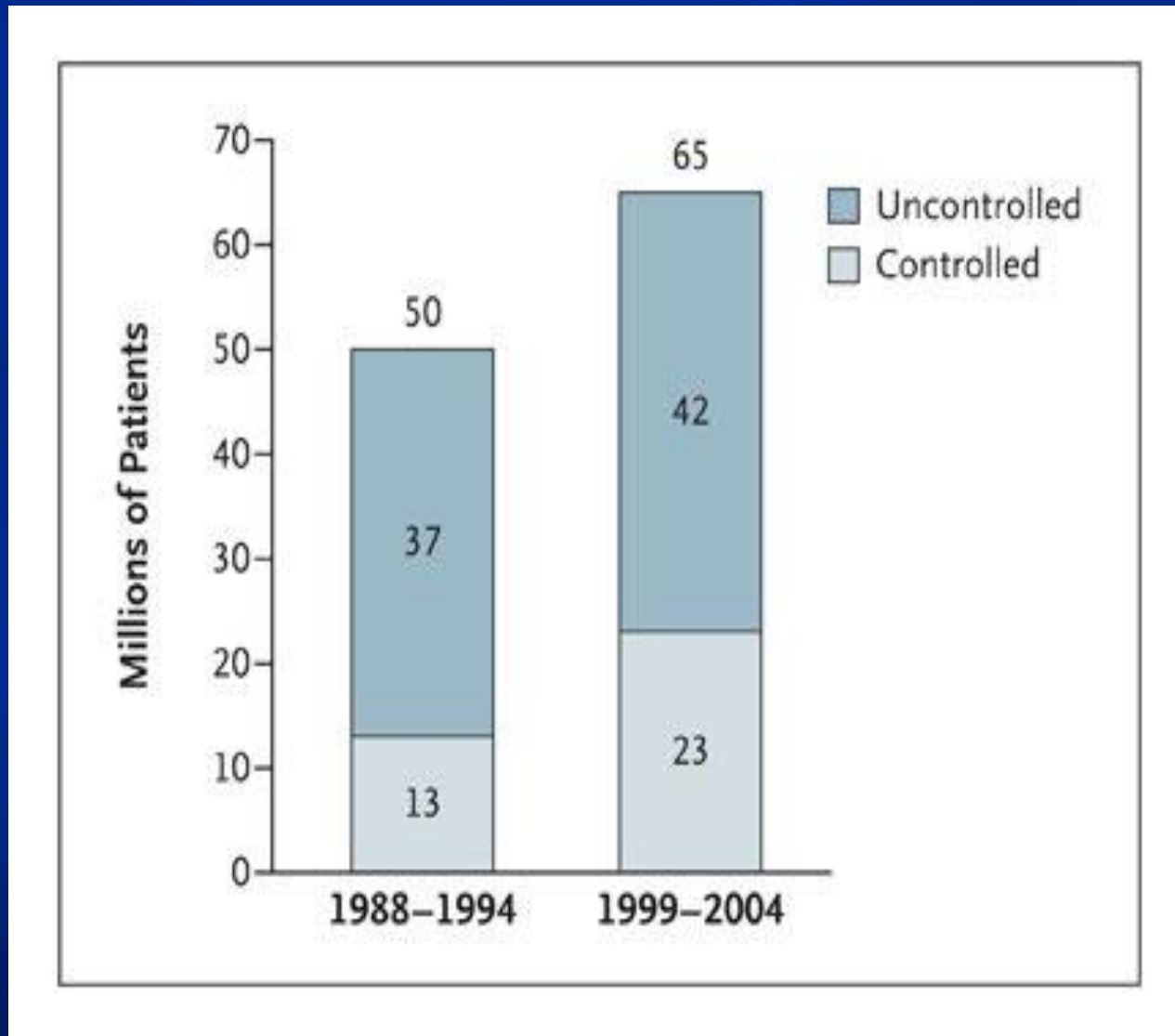
# Hypertension (HTN) huge risk factor

- Proportion of heart disease attributable to HTN: 50%
- Proportion of strokes attributable to HTN: > 60%
- HTN second largest contributor to total burden of disease in much of the world
- Significant cause congestive heart failure





# Prevalence and control of hypertension in the United States



Source: Chobanian A. N Engl J Med 2009;361:878-887

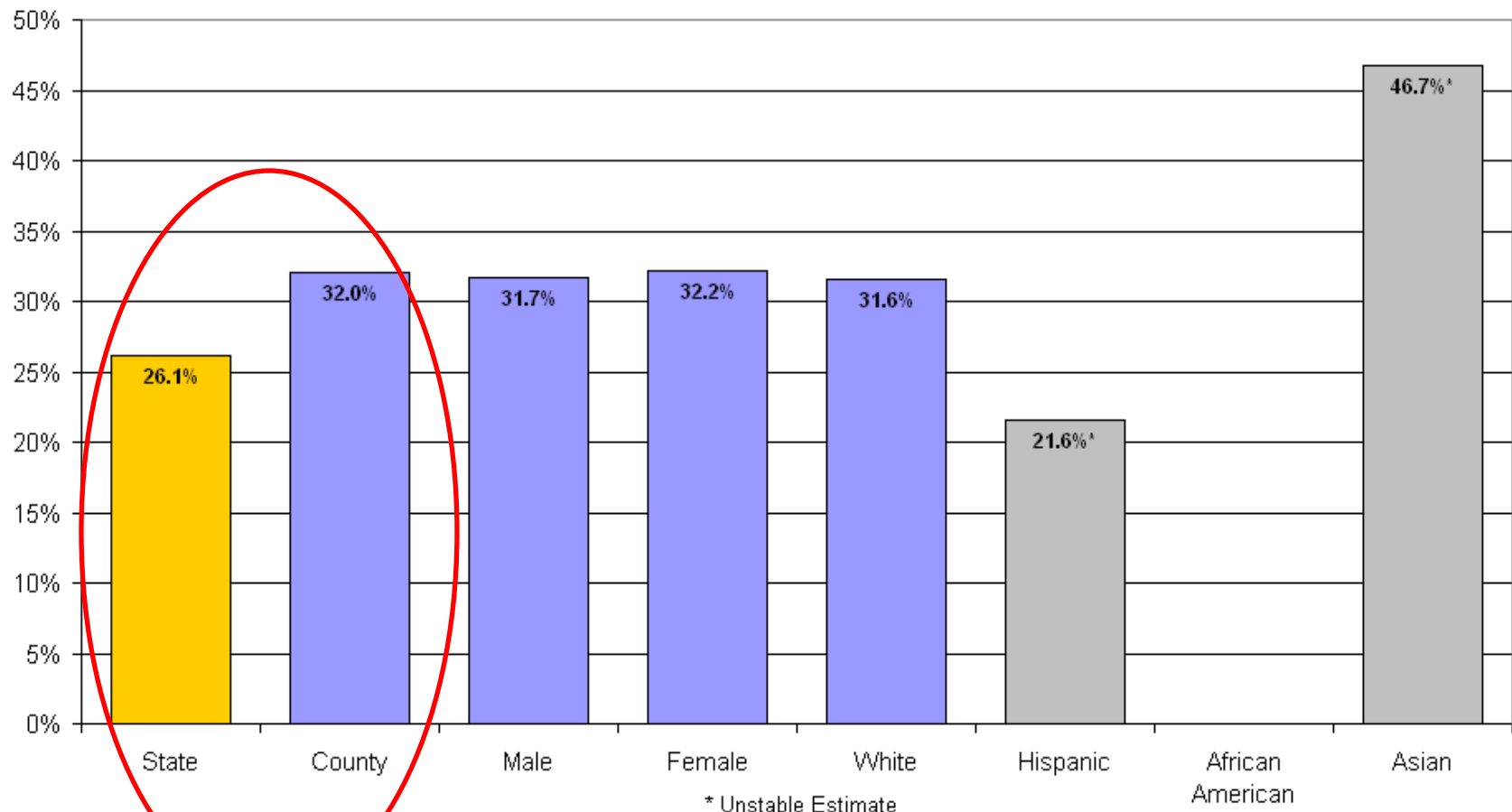


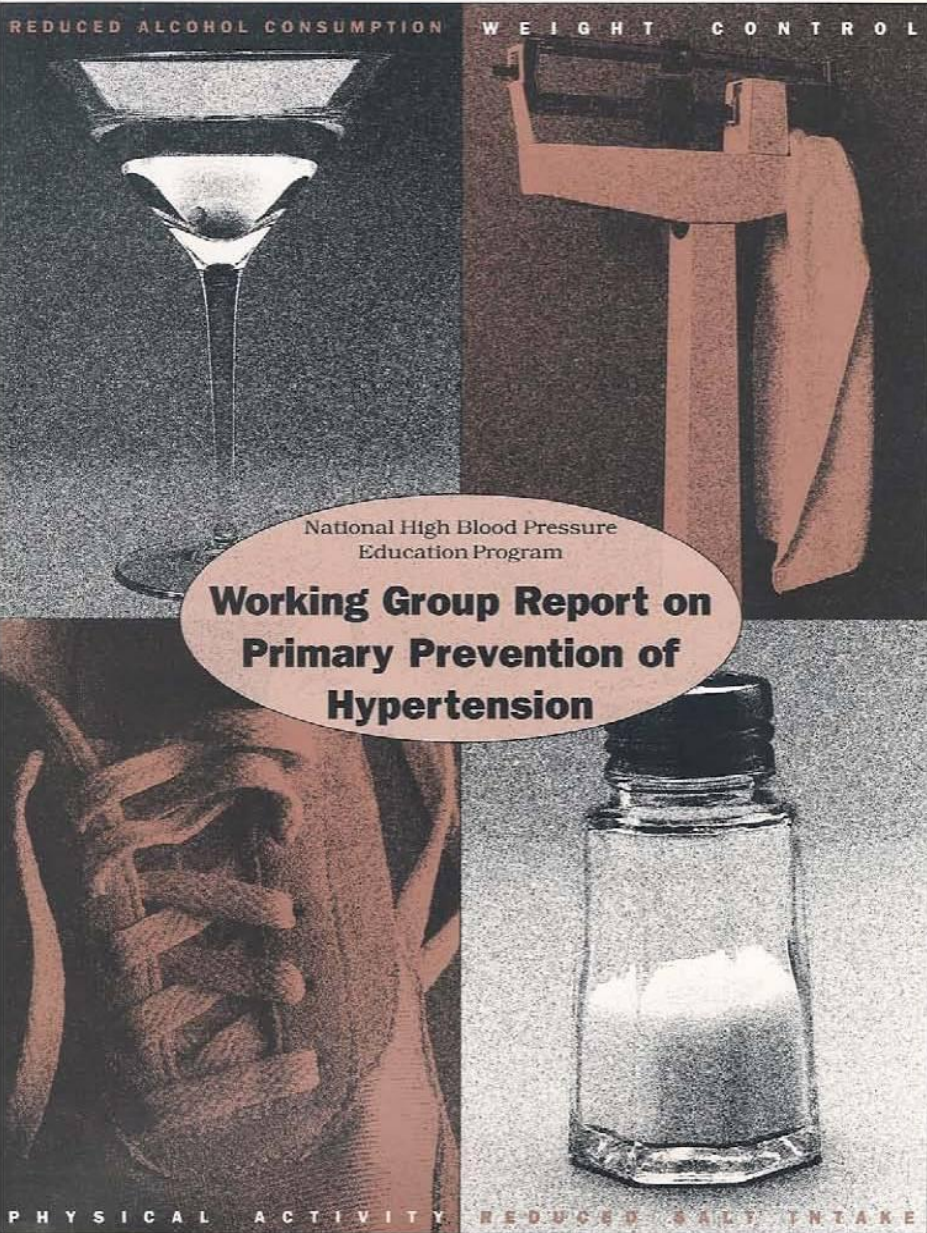
The NEW ENGLAND  
JOURNAL of MEDICINE

# High Blood Pressure in Shasta County

Shasta County  
Ever Diagnosed with High Blood Pressure

Source: California Health Interview Survey 2007





NATIONAL INSTITUTES OF HEALTH

National Heart, Lung, and Blood Institute

*Arch Int Med* 1993; 153:186-208.

How salt ↑ BP?

# Lowering dietary salt lowers blood pressure

## Decades of evidence

Randomized controlled trials

Community-based trials

Ecological natural experiments

**Even small reductions in dietary salt will lower blood pressure**



**Everyone's blood pressure goes down when they reduce salt in their diet**

The degree of BP reduction is greater in some groups:

Hypertension

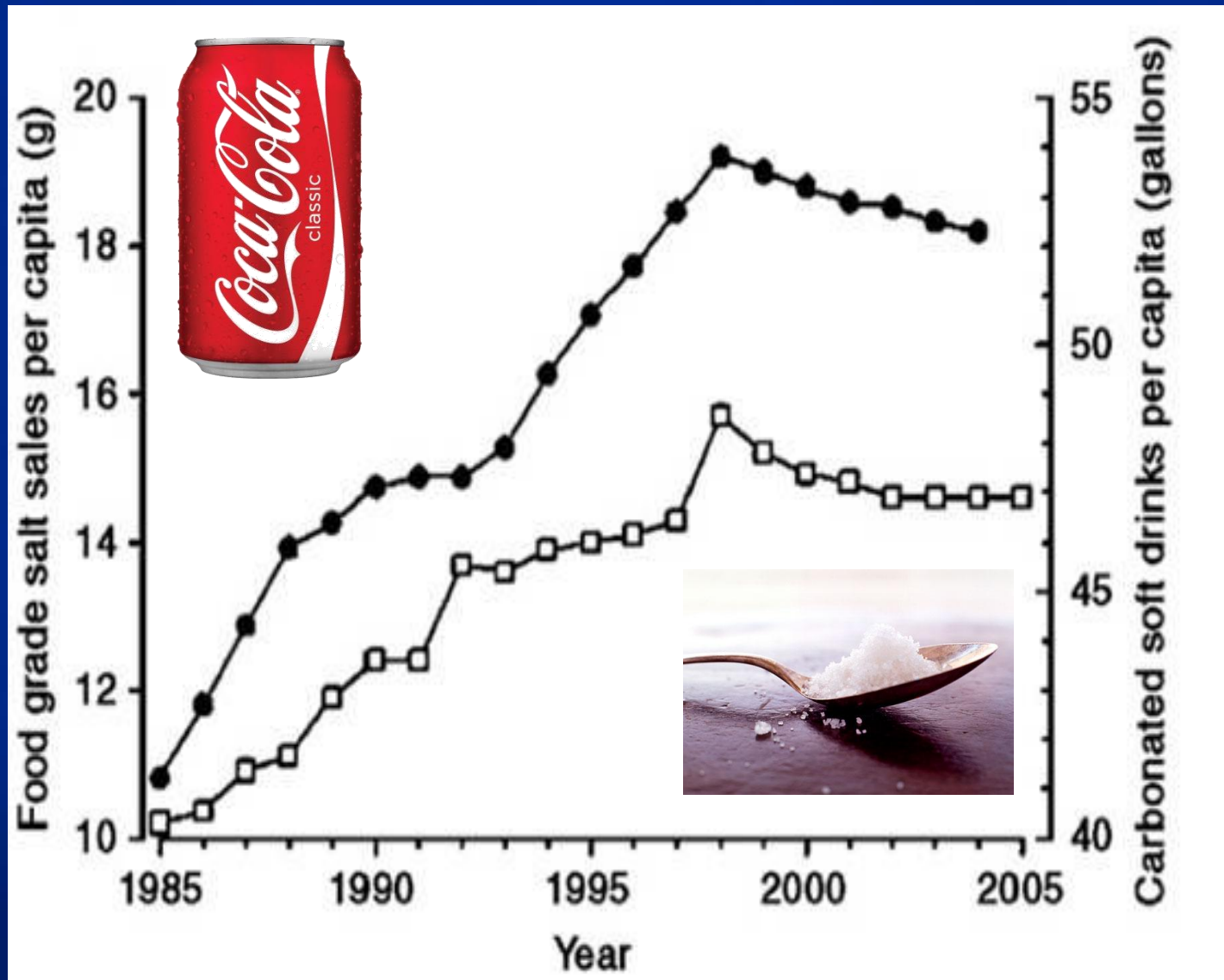
African Americans

Elderly (>40)





# Link between salt intake and obesity?



Source: Karppanen H and Mervaala E. Prog Cardiovasc Dis 2006; 49:59-75.



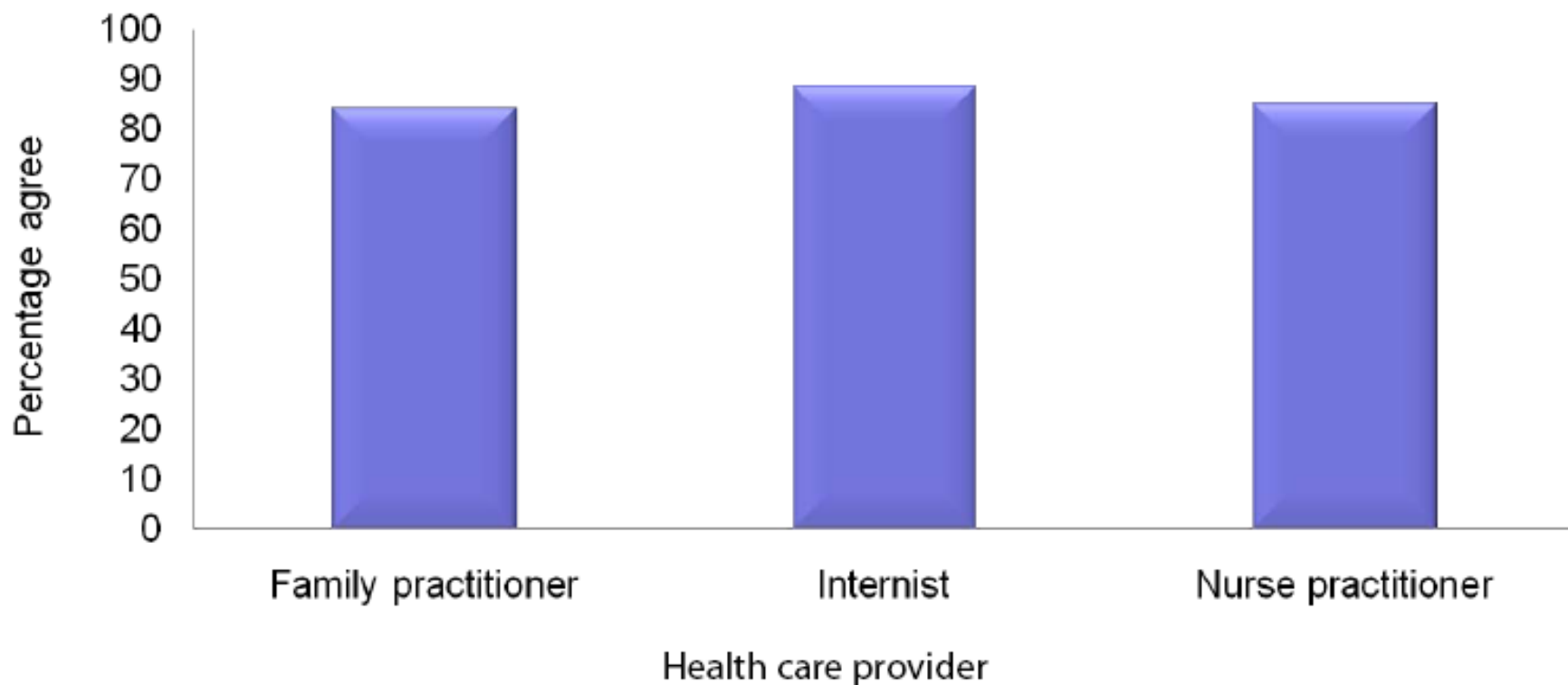
**Too much salt...  
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**Food supply is key:  
Let's do this!**

# Health Care Providers Who Agree with Importance of Sodium Reduction for their Patients

**Statement: "Most of my patients should reduce their sodium intake"**



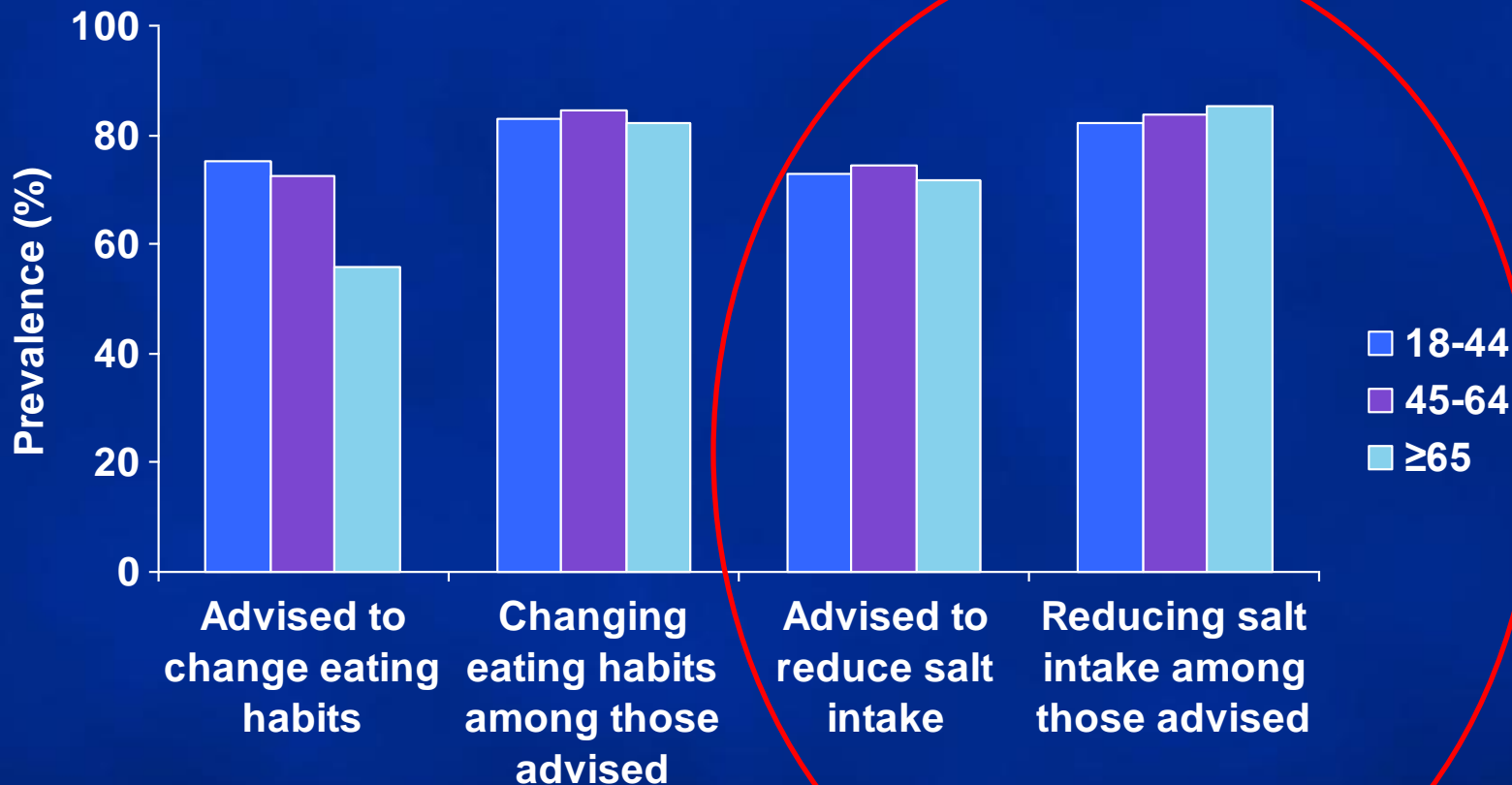
# Physicians Advise Patients to Consume Less Salt

Disease Category	
Prehypertension	77.7%
*Hypertension	86.8%
Chronic kidney disease	74.4%
Diabetes	49.3%

Age	
Over 40 years	22.3%
All adults	31.4%

$n = 1,250$

# People receive and act on low-salt advice:



Source: Behavioral Risk Factor Surveillance System

# Reducing salt = ↓ blood pressure and saved lives

- By ↓ average intake of sodium from 3,500mg to 1,500mg/day would result in ~30% decrease in people with hypertension (millions)

(CJC 2007 23:437)

- Reducing sodium levels in packaged foods and restaurant foods by half would save ~150,000 American lives per year from heart attacks and strokes (AJPH 2004;1:19-22).



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# Reducing salt → reducing costs

- WHO estimates \$1 per person to reduce salt through regulatory means, public campaigns, monitoring.
  - More cost effective than treating all hypertensives
  - Actually cost savings-- even if only modest reductions in salt achieved.
    - Gradual reduction over the decade to 1 gm/day reduction -> 7 dollars saved in healthcare for 1 dollar spent.



# Estimated Effects of Sodium Reduction in the U.S.

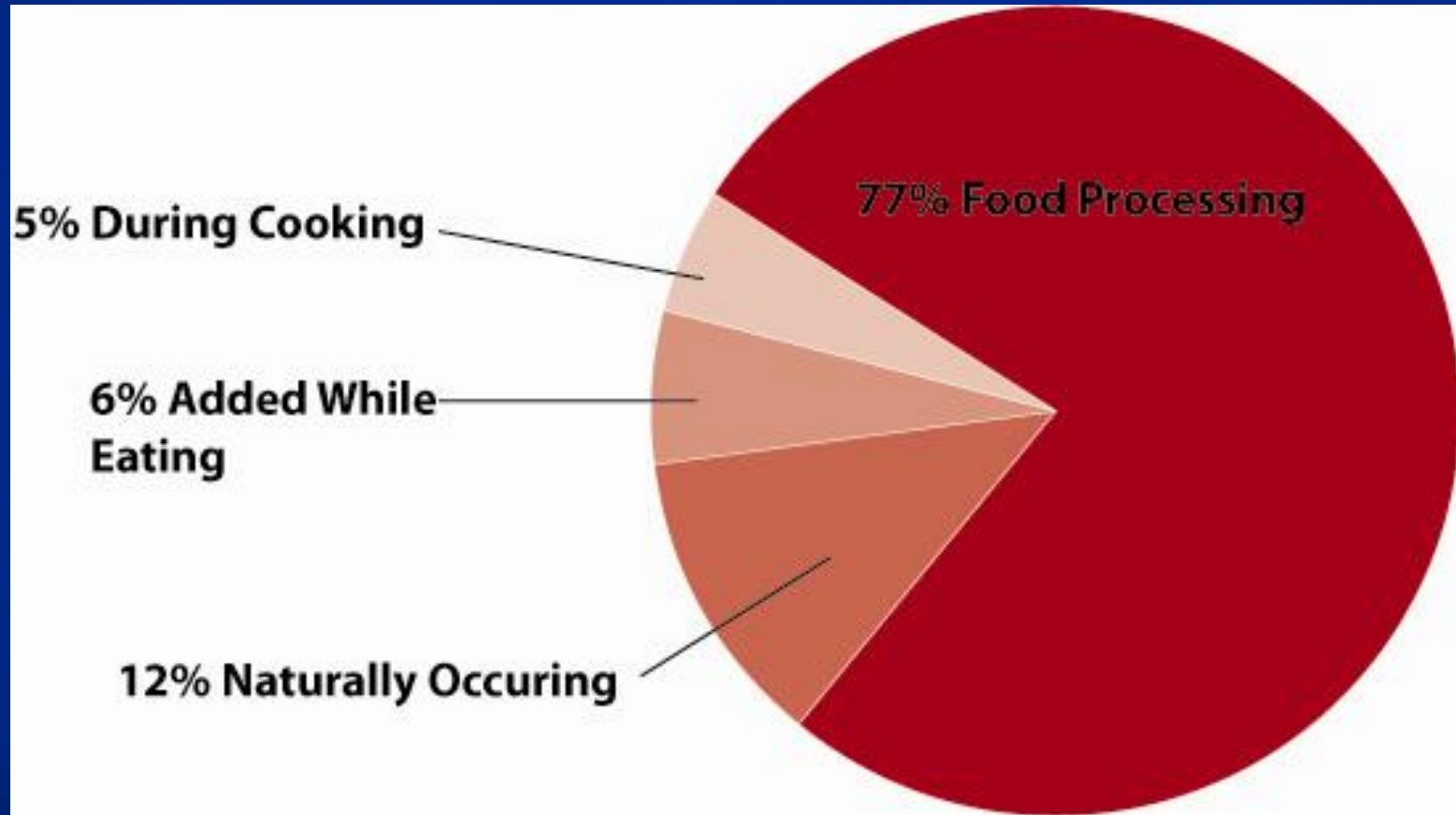
- Reducing average intake from 3500 mg to 2300 mg Na per day would...
  - save \$18 billion health care dollars
  - reduce # of people with hypertension by 11 million
  - gain 312,000 Quality Adjusted Life Years (QALYs)
- 30% fewer cases of hypertension and many more \$ billions saved if intake ↓ to 1500 mg per day

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# Sources of Sodium



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# Most people don't often add salt

82.4% / 64.5%



	Frequency of Use				
	Never	Rarely	Occasionally	Very Often	Don't Know
<b>Table salt use</b>	28.2%	30.6%	23.6%	17.5%	0.1%
<b>Salt use in food preparation</b>	9.6%	19.1%	35.8%	34.6%	0.9%

(n = 5,005)

Source: CDC NHANES unpublished data.

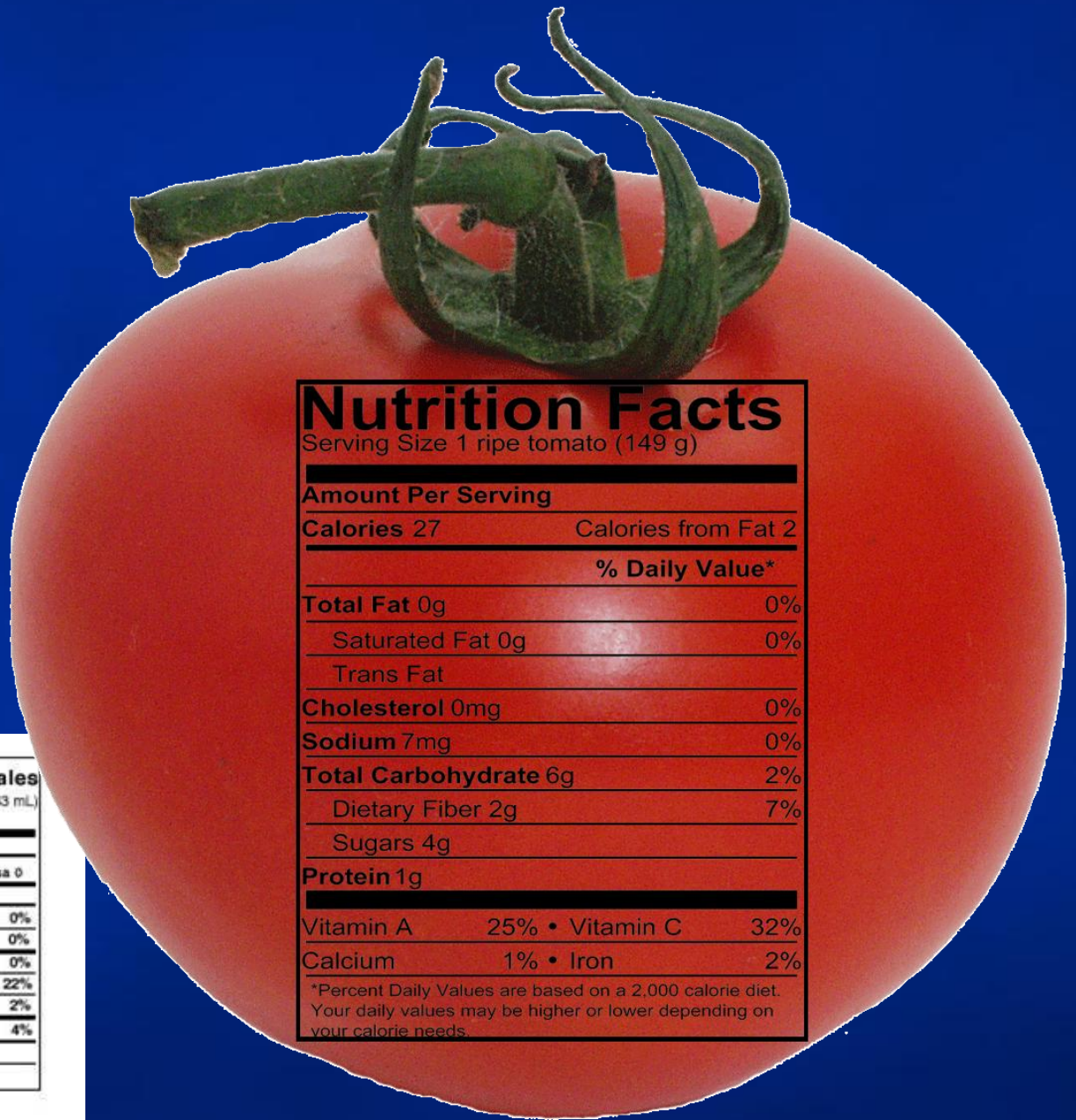


# People increasingly read the Nutrition Facts Panel:





Aspectos nutricionales	
Tamaño de la porción 1 lata (163 mL)	
Porciones por recipiente 3.5	
Cantidad por porción	
Calorías 30	Calorías por grasa 0
Total grasa 0g 0%	
Grasa saturada 0g 0%	
Colesterol 0mg 0%	
Sodio 520mg	22%
Total carbohidratos 6g	2%
Fibra dietética 1g 4%	
Azúcares 5g	
Proteína 1g	



Nutrition Facts			
Serving Size 1 ripe tomato (149 g)			
Amount Per Serving			
Calories 27		Calories from Fat 2	
% Daily Value*			
Total Fat	0g		0%
Saturated Fat 0g		0%	
Trans Fat			
Cholesterol	0mg		0%
Sodium	7mg		0%
Total Carbohydrate	6g		2%
Dietary Fiber 2g		7%	
Sugars 4g			
Protein 1g			
Vitamin A	25%	Vitamin C	32%
Calcium	1%	Iron	2%

\*Percent Daily Values are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs.

# Nutrition Facts

Serving Size 1 cup (228g)  
Servings per Container 2

## Amount Per Serving

Calories 280 Calories from Fat 120

% Daily Value\*

Total Fat 13g 20%

Saturated Fat 5g 25%

Trans Fat 2g

Cholesterol 2mg 10%

Sodium 660mg 28%

Total Carbohydrate 31g 10%

Dietary Fiber 3g 0%

Sugars 5g

Protein 5g

Vitamin A 4% Vitamin C 2%

Calcium 15% Iron 4%

\*Percent Daily Values are based on a 2,000-calorie diet. Your daily values may be higher or lower depending on your calorie needs.

**Calories:** **2,000** **2,500**

Total Fat Less than 65g 80g

Sat Fat Less than 20g 25g

Cholesterol Less than 300mg 300mg

Sodium Less than 2,400mg 2,400mg

Total Carbohydrate 300g 375g

Fiber 25g 30g

**Calories per gram:**

Fat 9 Carbohydrate 4 Protein 4

Check the serving sizes!

Target is

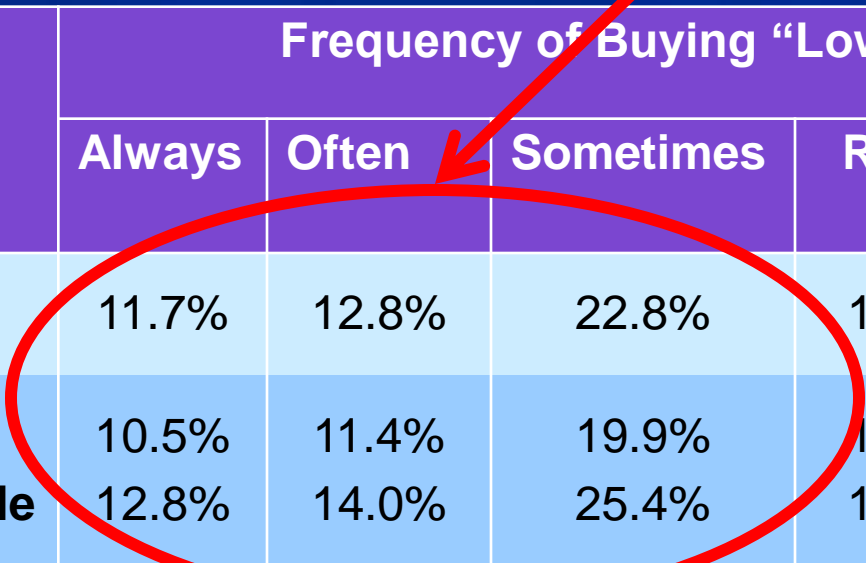
- 2300 mg sodium/day OR
- 1500 mg sodium/day (< 18 yrs, >50 yrs, HTN etc, AfrAm)

**Low Sodium is <140 mg/serving**

% of Daily Value (%DV) is misleading if you are a child or in the majority of adults who have a lower target, as %DV based on 2300 mg Na/day instead of 1500 mg

# Many purchasers do buy “Low Salt”:

47.3% of all shoppers



	Frequency of Buying “Low Salt” Items by Gender					
	Always	Often	Sometimes	Rarely	Never	Don’t Shop for Food
All	11.7%	12.8%	22.8%	17.3%	27.0%	8.4%
Male	10.5%	11.4%	19.9%	16.0%	27.8%	14.4%
Female	12.8%	14.0%	25.4%	18.5%	26.3%	2.9%

SOURCE: NHIS unpublished data.



# Give People Real Choice!

- Hard to guess how much sodium is in a given food
- Difficult to find truly low-sodium products or menu items
- Once sodium has been added to your food, you cannot take it out
- You can always add more yourself if wish

# Is population-wide salt reduction feasible?

- UK launched campaign to encourage food manufacturers to lower salt in their products in 2003
- Goal: ↓ salt intake by 1/3 from 2005-2010
- Raised awareness via ad campaigns
- Set targets with food industry (75 products)
- Labeling – Traffic Light model (red, yellow, green)
- The results:
  - salt ↓ in restaurant and processed foods
  - ↑ awareness re daily salt intake from 3% to 34%
  - ↓ salt intake by 10% over the first 3 years

# National Salt Reduction Initiative (NSRI)

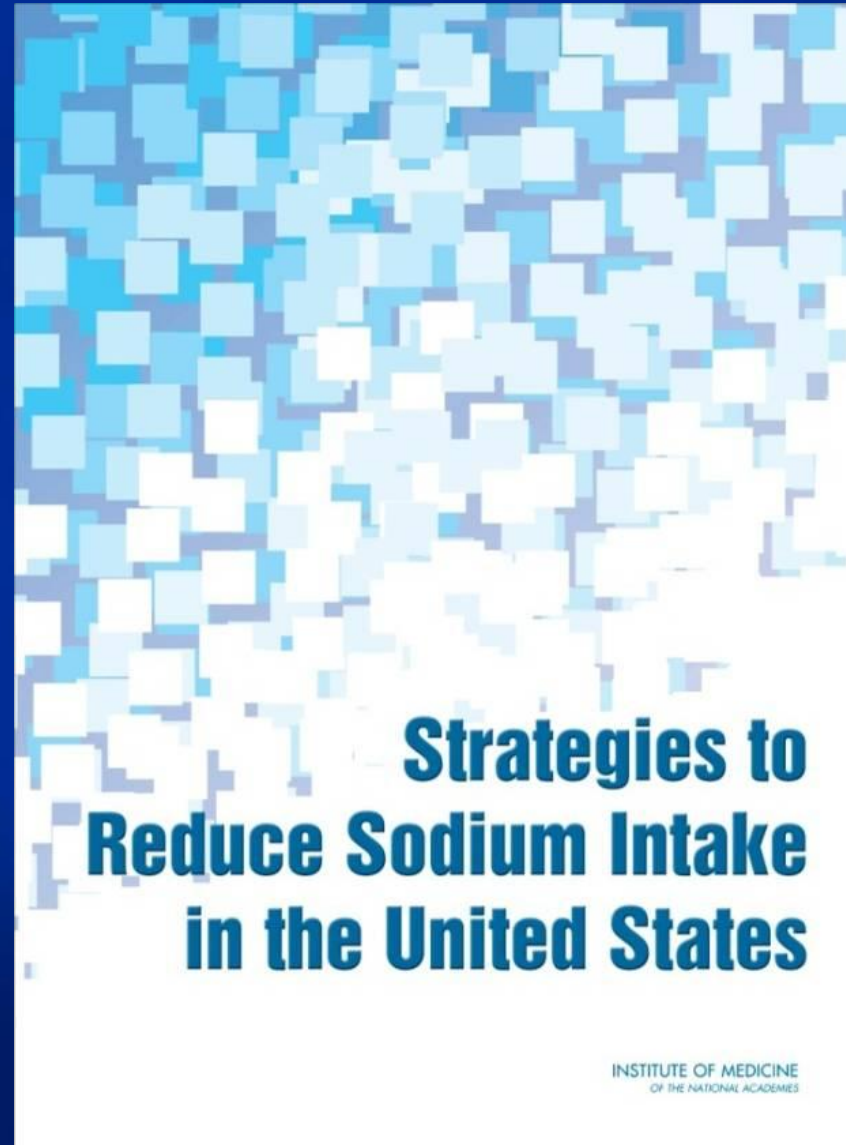
## GOAL

**Reduce population sodium intake by 20% in 5 years  
by  
decreasing sodium content in foods by 25% over 5 years**





# Institute of Medicine Report and Recommendations - 2010



## **Strategies to Reduce Sodium Intake in the United States**

INSTITUTE OF MEDICINE  
OF THE NATIONAL ACADEMIES

# Findings – 1: Adverse health effects

“excess sodium intake is strongly associated with elevated blood pressure, a serious public health concern related to increased risk of heart disease, stroke, congestive heart failure, and renal disease.”



## Findings – 2: Excess dietary intake

“The current level of sodium added to the food supply—by food manufacturers, foodservice operators, and restaurants—is simply too high to be “safe” for consumers.”



# IOM Recommendations

- **Primary Strategy**

- FDA should **expeditiously** set mandatory national standards for the sodium content of foods
  - change generally recognized as safe (GRAS) status of salt

- **Interim Strategy**

- Food industry voluntarily act to ↓ the sodium content of foods



# International Product Variability

Kellogg's  
Special K

	mg Na/ portion	mg Na/ 100 gm
Canada	270	931
Mexico	260	867
US	220	710
France	200	450
Italy	200	450
UK	100	450
Turkey	200	400

# Lessons Learned Abroad

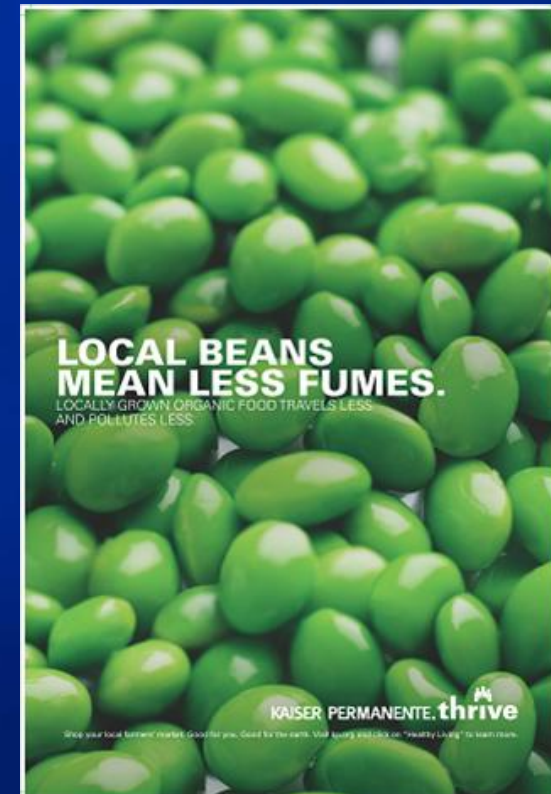
- **UK**
  - Clear and consistent mechanisms to monitor salt levels in foods
- **Iceland**
  - Mandatory salt limits in foods
  - Clear definitions of low, very low, and salt free
- **Finland**
  - Mandatory labeling of high salt foods
  - Clear labeling of low salt items
- **Argentina & Portugal**
  - Mandatory reformulation programs
- **Overall**
  - Effective
  - Consumer education not sufficient



# Selected Community Salt Reduction Strategies

- procurement—eg Kaiser
- Standards—eg school lunch
- labeling and monitoring—eg My Plate
- price—eg equity issues
- venue—eg restaurant
- counter-advertising—media

**IMPROVING THE  
FOOD ENVIRONMENT  
THROUGH NUTRITION STANDARDS:  
A GUIDE FOR GOVERNMENT  
PROCUREMENT**



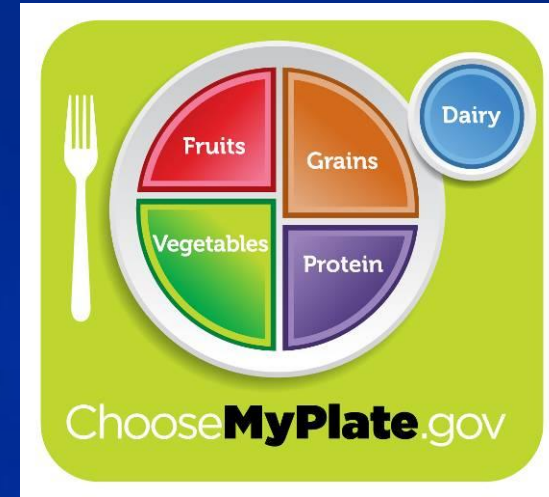
# USDA Proposed Na Reduction in School Meals

- Establish calorie limits for school meals
- Increase servings of fruits and vegetables



- Gradually ↓ sodium in school meals over 10 yrs
  - avg sodium content of school lunches (for all U.S. schools) is now >1400 mg/lunch
  - recall recommended max Na/day for kids = 1500 mg, so one school lunch on average has nearly full day max worth salt for our kids.
  - proposed goal 10 years: < 500 mg sodium for breakfast and < 740 mg sodium for lunch meals for 9 – 12 grades

# Opportunities for state and local action



- Labeling--particularly health claims
  - Organic, low fat, “healthy” foods are often high in salt.
- Purchasing lower salt items
  - Schools, prisons, other government agencies
    - vending machine guidelines/contracts, procurement
  - change relative prices of healthy vs. unhealthy sodium items
- Restaurant food
  - 30-40% of salt intake from food eaten away from home



# Words have power.



## The New York Times

### The Hard Sell on Salt

By MICHAEL MOSS

With salt under attack for its ill effects on the nation's health, the food giant Cargill kicked off a

"Salt is a pretty amazing compound," Alton Brown, a Food Network star, gushes in a Cargill vi

The campaign by Cargill, which both produces and uses salt, promotes salt as "life enhancing"  
 "You might be surprised," Mr. Brown says, "by what foods are enhanced by its briny kiss."

By all appearances, this is a moment of reckoning for salt. High blood pressure is rising among  
 150,000 lives a year.

Since processed foods account for most of the salt in the American diet, national health officials  
 reduce their use of salt. Last month, the Institute of Medicine went further, urging the govern

But the industry is working overtly and behind the scenes to fend off these attacks, using a sh  
 insiders call the strategy "delay and divert" and say companies have a powerful incentive to fi  
 customers, and replacing it with more expensive ingredients risks losing profits.

When health advocates first petitioned the federal government to regulate salt in 1978, food c  
 decades later, when federal officials tried to cut the salt in products labeled "healthy," compar

Now, the industry is blaming consumers for resisting efforts to reduce salt in all foods, pointing

"not enough data"

"raise food prices"

"overly aggressive"

"the virtually intractable nature of  
 the appetite for salt"

"incompatible with a palatable diet"

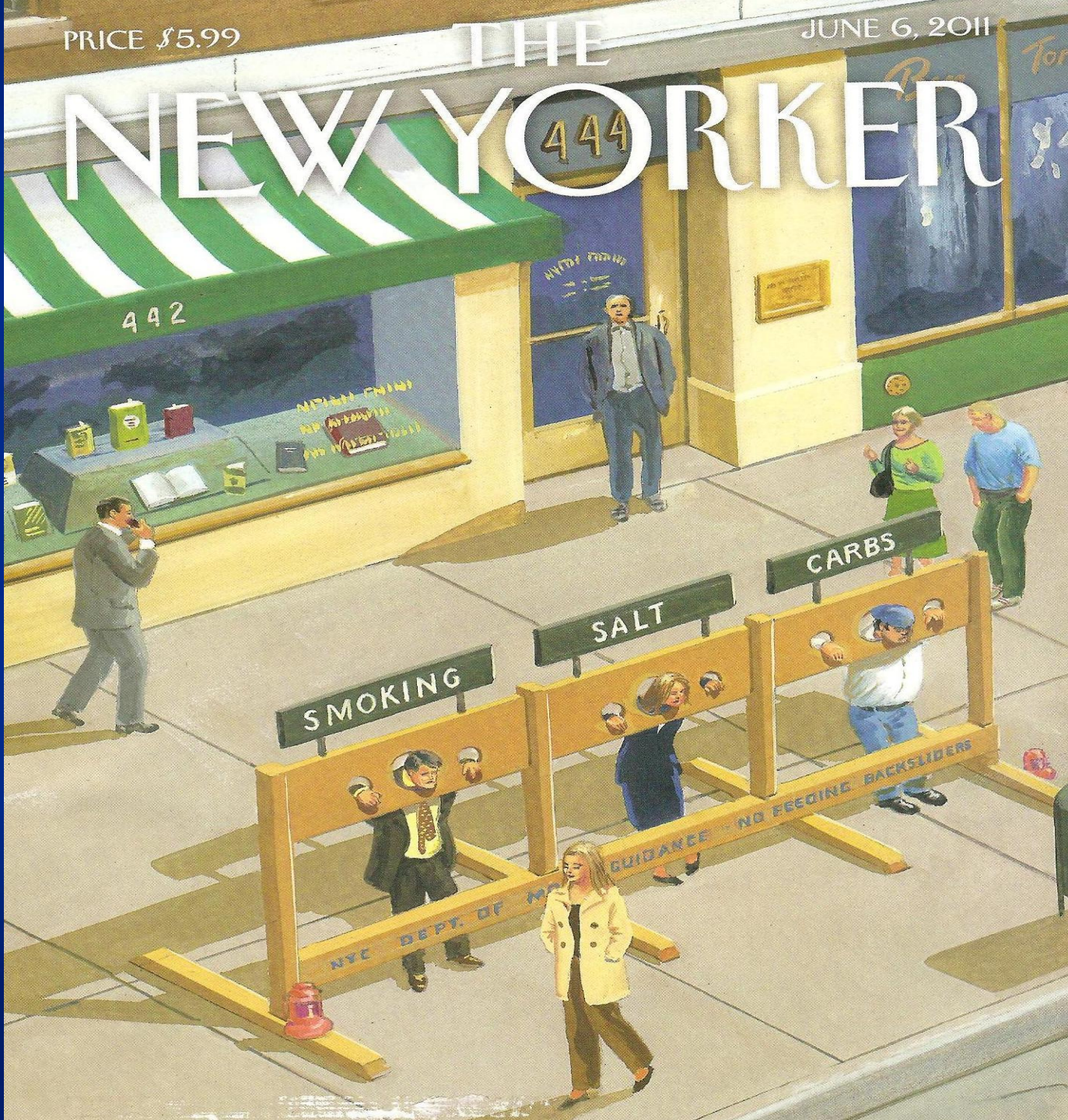
"unintended consequences"



PRICE \$5.99

JUNE 6, 2011

# THE NEW YORKER





**Too much salt...  
is making us sick**

**Reducing salt saves lives  
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**Food supply is key:  
Let's do this!**



# Media Messaging

- No overreliance on “message”
  - The catchiest phrase can’t replace strategy
  - More data is not the answer; tapping core values can help
- Values:
  - freedom—restore choice
  - children
- Be specific:
  - Consumers are willing to act but want concrete examples from other communities.



Do you know how much salt  
the average child consumes  
each year?

Take a guess...



*over 7 pounds*

is this unhealthy?

**Yes**

- Children are now eating as much salt as adults, although a healthy intake for children should be less than half of this.
- Most of this salt comes hidden in processed foods.

# **CDC Sodium Grant Deliverables in Shasta County by 9/2013**

## **Restaurants**

- 5 restaurants with reduced sodium guidelines
- 1 city to require healthy restaurant toolkit for new restaurants/renewals

## **Local Government**

- 1 local government policy with sodium guideline on food sold in government facilities

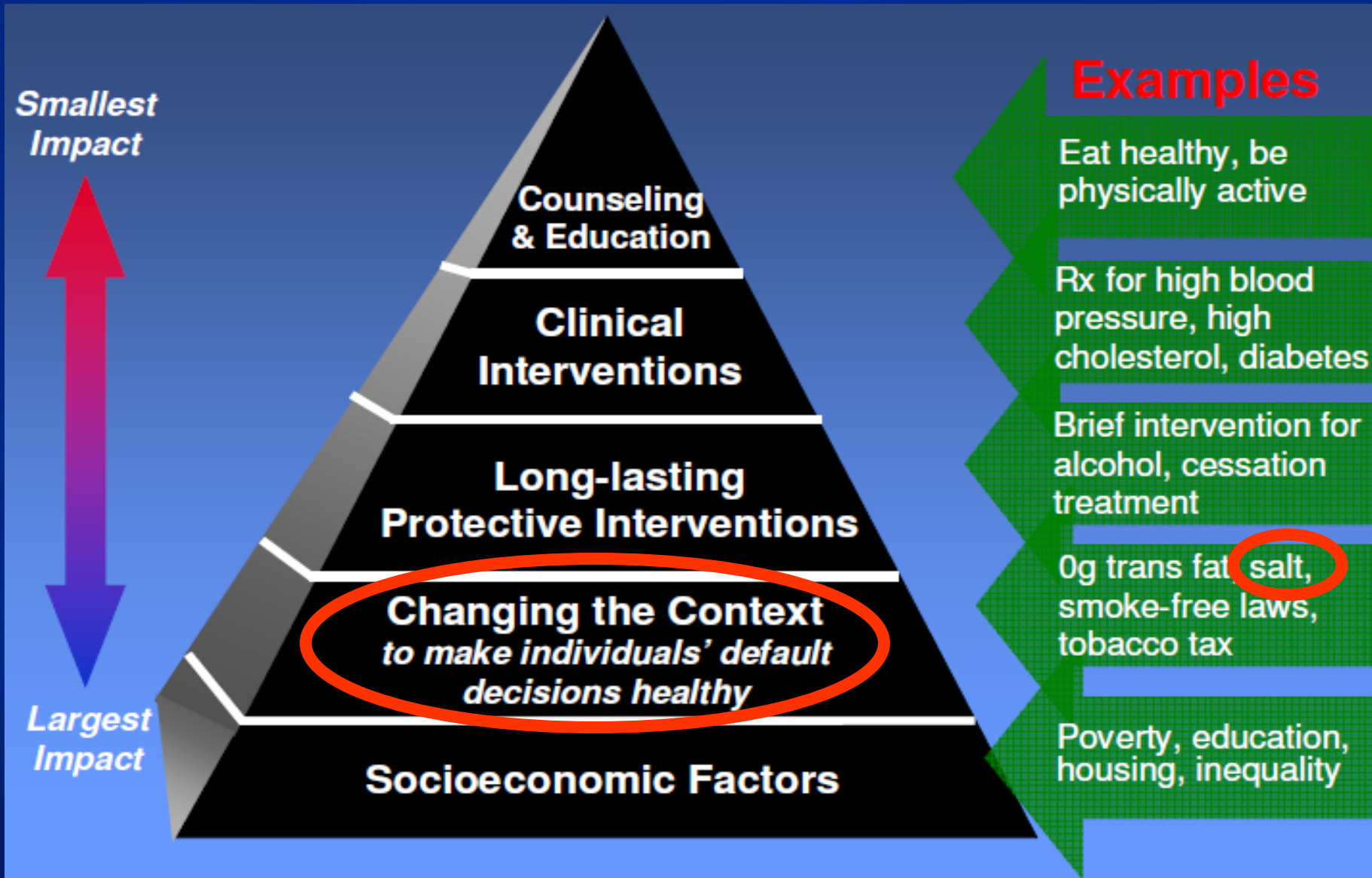
## **School**

- 1 school district with reduced sodium language in school wellness

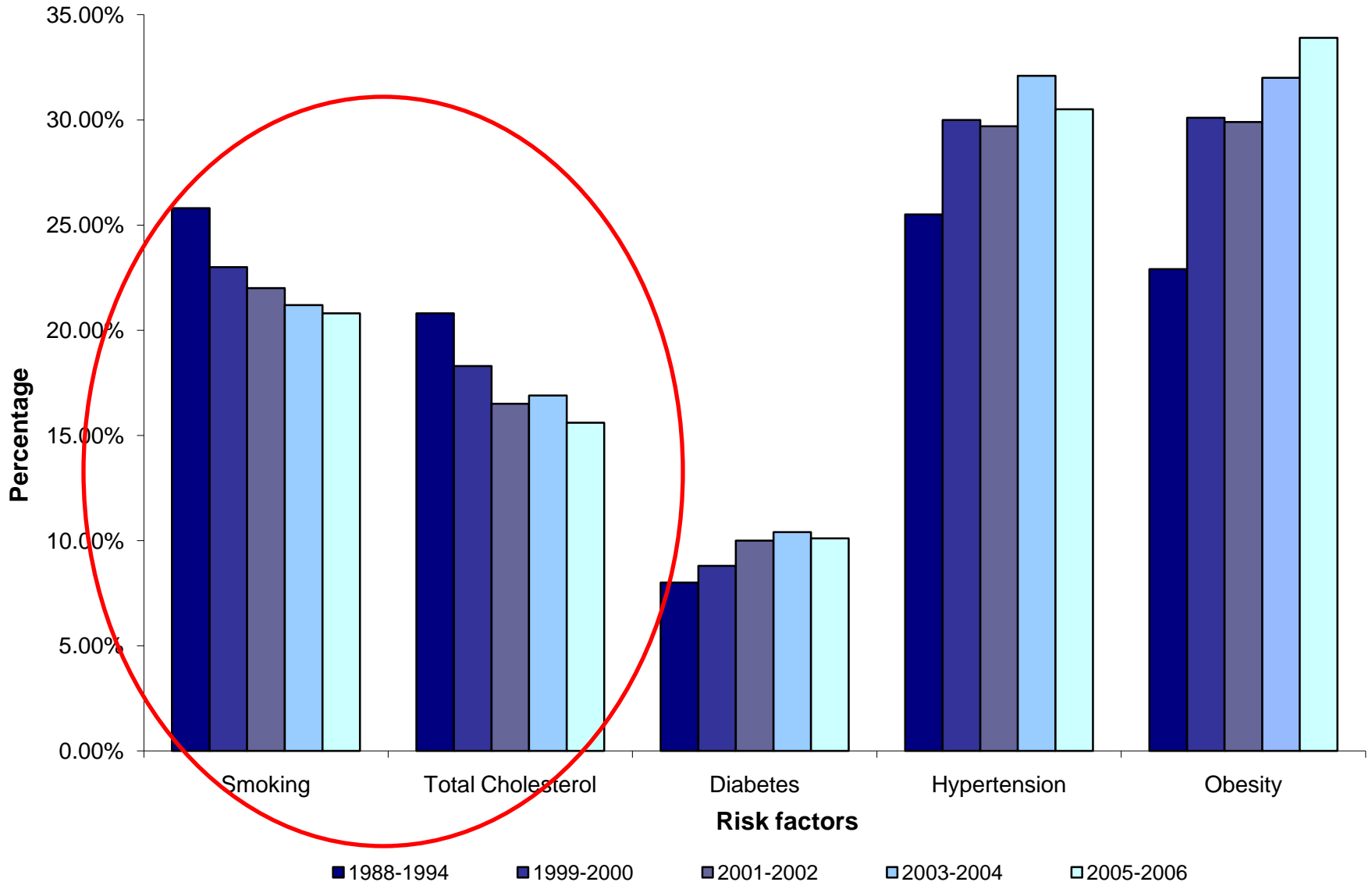
## **Media**

- Media campaign regarding salt reduction, and promoting participating restaurants

# Factors That Affect Health



# Age-adjusted cardiovascular disease risk factor trends in US adults, 1988-2006



Source: National Center for Health Statistics, Health US 2008 (2009).

# Conclusions

- Salt levels in our food supply are not safe or necessary.
- Both regulation and public-private partnership are necessary to achieve sustained, gradual salt reduction.
- The good news is that our habit of excessive salt intake from our food supply can be unlearned.
- The health and economic benefits of reducing salt in our diet, on a community level, are huge.
- Salt, through hypertension, is a major contributor to death, disability, disparities-- and costs.

# Salt

The  
Forgotten  
Killer



**VS**







# Thank You's



- **Darwin Labarthe, MD, MPH, PhD**, Director, Division for Heart Disease and Stroke Prevention, National Center For Chronic, Disease Prevention and Health Promotion, CDC (Centers for Disease Control and Prevention)
- **Kirsten Bibbins-Domingo, PhD, MD, MAS**  
University of California, San Francisco, Center for Vulnerable Populations at San Francisco General Hospital
- and many others from around the country and Shasta County!

## For More Information:

CDC Sodium Web Page: [www.cdc.gov/dhdsp/library/sodium.htm](http://www.cdc.gov/dhdsp/library/sodium.htm)